

Small today. Large tomorrow.

PGIM INDIA PHOENIX PORTFOLIO



From the desk of Portfolio Manager



Surjitt Singh Arora, Portfolio Manager

Stock selection and allocation, a key to portfolio construction

Dear Investor,

PERFORMANCE RECAP

Our portfolio delivered a return of 4.4% vs 5.6% for the Nifty Smallcap 250 Index and 6.0% for the Nifty Midcap 150 Index in August 2022. Our portfolio underperformed the Nifty Smallcap Index by 120bps mainly on account of our overweight stance on Healthcare sector and Consumer Staples. The stocks which outperformed were Phoenix Mills, Indian Hotels, J.B. Chemicals and Federal Bank. The stocks that dragged the performance were P&G Health, Greenply Industries and Tata Consumer Products.

On a one-year basis, the portfolio delivered a return of 14.1% vs 4.9% for the Nifty Smallcap 250 Index, outperforming by 9.2%. Our portfolio allocation to smallcaps is ~50%, hence, performance should be seen in the light of Smallcap Index. The portfolio outperformed the Index mostly on account of stock selection in Media, Materials as well as Real Estate Sectors, and an overweight in Industrials and IT sectors. The outperformers were Inox Leisure, Phoenix Mills, KPIT Technologies, J.B. Chemicals, Jamna Auto, Affle India and Indian Hotels.

INVESTMENT PROCESS

In this Investment Approach, we use a judicious mix of Structural and Cyclical companies

Structural growth:- India is a developing economy and market. There are a number of businesses which are unorganized and their penetration is very low. Hence, such companies can grow by gaining market share from other players and increased consumption once there is affordability and consumers become more aware. So Real Estate, Pharmaceuticals, IT companies, etc. have been a part of this theme. We believe some of tomorrow's multi-baggers will be from this space and hence, we have bought these companies with a long-term perspective.

Cyclical businesses:- There are many companies in the mid and smallcap space which are market leaders in their segments and are profitable but cyclical businesses, for instance companies in Manufacturing, Finance, Auto Ancillaries, Commodities, Textiles sectors etc. The thought here is to stay invested for a period of 3 to 5 years.

New addition to the portfolio:

Sagar Cements: Sagar Cements reported decent numbers for 1QFY23, predominantly due to higher-than-expected realization amid a high inflationary cost environment. It is an efficient player in south and has worked in last few years to bring in efficiency in operations by increasing pet-coke usage, installation of waste heat recovery units etc. The Jeerabad plant, which has a capacity of 1MTPA, is currently fulfilling its fuel requirement by using 100% domestic pet coke. The management has stuck to its guidance of 5mn mt volume for FY23 as it expects the government to continue to push infrastructure development, building up to the next general election in 2024. The company has ramped up new plants which would help to achieve its 10mn mt volume target by 2025-end.

PORTFOLIO OUTLOOK

Overall, the earnings season was in line with expectations, while revenue growth was ahead of expectations indicating a healthy demand environment. The commentary on growth seems to be quite positive with companies anticipating a bumper festive season ahead.

We are focusing on companies with visibility of earnings growth with higher certainty equivalent factor and not trading at very high valuations. The domestic story of reforms, relatively strong earnings growth and low debt position of Corporate India are the key positives for long-term equity investing. We continue to remain overweight on recovery plays i.e. Consumption, Real Estate and Industrials sectors and underweight on Financials. We continue to be positive on Tata Group which is reflected in our ~18% allocation to stocks belonging to the house of Tatas.

From a long-term perspective, we remain constructive on Indian Equities given the fact that the Indian economy would be one of the fastest growing economies in the world. We continue to believe that Investors with a 3-to-5-year view would benefit from investing in the current scenario.

Yours Sincerely

Surjitt Singh Arora

Date of Purchase	Equity	Sector	%		
Sep-2021	Phoenix Mills Ltd	Real Estate	6.80%		
Oct-2021	Kpit Technologies Ltd	Information Technology	5.88%		
Apr-2022	Greenply Industries Ltd	Materials	5.56%		
Oct-2021	Tata Consumer Products Ltd	Consumer Staples	5.04%		
Sep-2021	Jamna Auto Industries Ltd	Consumer Discretionary	4.66%		
Aug-2018	Carborundum Universal Ltd	Materials	4.56%		
Aug-2016	JB Chemicals & Pharmaceuticals Ltd	Health Care	4.35%		
Sep-2021	Procter & Gamble Health Ltd	Health Care	4.35%		
Jul-2017	Mayur Uniquoters Ltd	Materials	4.22%		
Sep-2021	Trent Ltd	Consumer Discretionary	3.76%		
Aug-2016	Federal Bank Ltd	Financials	3.69%		
Jan-2020	Indian Hotels Company Ltd	Consumer Discretionary	3.67%		
Oct-2020	K P R Mill Ltd	Consumer Discretionary	3.65%		
Dec-2021	Tata Chemicals Ltd	Materials	3.64%		
Aug-2016	Oberoi Realty Ltd	Real Estate	3.61%		
	Total		67.44%		

Portfolio Details as on August 31st, 2022			
Weighted average RoE	10.67%		
Portfolio PE (1-year forward)	32.42		
Portfolio dividend yield	0.35%		
Average age of companies (Years)	42		

Portfolio Composition as on August 31st, 2022			
Large Cap	18.24%		
Mid Cap	31.53%		
Small Cap	39.13%		
Cash	11.09%		

Large Cap: Market cap of the 100th company in the Nifty 500 (sorted by market cap in descending order) as on August 31st,

Midcap: Market cap below 100th company to the market cap of the 250th company in the Nifty 500 (sorted by market cap in descending order) as on August 31st, 2022

Small Cap: Market cap lower than the 250th company in the Nifty 500 (sorted by market cap in descending order) as on August 31st, 2022

PGIM India Phoenix Portfolio Performance as on August 31st, 2022

Period	Portfolio	Nifty Smallcap 250#	Nifty Midcap 150	
1 Month	4.39%	5.63%	6.01%	
3 Months	12.06%	7.06%	11.78%	
6 Months	9.96%	4.48%	11.73%	
1 Year	14.09%	4.87%	10.64%	
2 Years	35.25%	38.63%	36.60%	
3 Years	20.80%	27.50%	27.59%	
5 Years	10.13%	8.66%	13.84%	
Since inception date 01/08/2016	11.93%	11.56%	15.74%	
Portfolio Turnover*	59.96%			

^{*}Portfolio Turnover ratio for the period September 1st, 2021 to August 31st, 2022.

#w.e.f. August 1, 2022, the benchmark has changed to the Nifty Smallcap 250 Index from Nifty Midcap 100 Index.

The above holding represents top 15 holdings of PGIM India Phoenix Portfolio based on all the client portfolios under PGIM India Phoenix Portfolio existing as on the date stated above, excluding any temporary cash investments. The above holdings do not represent the model portfolio being offered to the clients (including prospective clients) and hence it is possible that these stocks may not be part of the portfolios constructed for new clients. The above holdings are for illustration purpose only and it should not be considered as investment recommendation or analysis or advice or opinion from the Portfolio Manager on the above mentioned stocks. The above portfolio holdings are provided on an "as is" basis, and the Portfolio Manager makes no express or implied warranties or representations with respect to the accuracy, completeness, reliability, or fitness of the above portfolio holdings or any financial results you may achieve from their use. In no event shall the Portfolio Manager, its directors or employees or its affiliates have any liability relating to the use of the portfolio holdings.

PGIM India Phoenix Portfolio - Annualised Performance as on August 31st, 2022

	Current Year April 1, 2022 to August 31, 2022	April 1, 2021 to March 31, 2022	April 1, 2020 to March 31, 2021	April 1, 2019 to March 31, 2020	April 1, 2018 to March 31, 2019
PGIM India Phoenix Portfolio	6.73%	32.85%	79.87%	-38.70%	-3.73%
Benchmark - NIFTY Smallcap 250#	-1.65%	35.80%	117.16%	-41.13%	-13.27%

#w.e.f. August 1, 2022, the benchmark has changed to the Nifty Smallcap 250 Index from Nifty Midcap 100 Index. Performance is calculated on Time Weighted Rate of Return (TWRR) basis

Important Disclosures regarding the consolidated portfolio performance: The performance related information provided herein is not verified by SEBI. Performance depicted as at the above stated date is based on all the client portfolios under PGIM India Phoenix Portfolio existing as on such date, using Time Weighted Rate of Return (TWRR) of each client. Past performance is no guarantee of future returns. The above portfolio performance is after charging of expenses (as depicted above). Return for period upto 1 year is absolute. Since inception date stated is considered to be the date on which the first live client investment was made under the strategy. Please note that the actual performance for a client portfolio may vary due to factors such as expenses charged, timing of additional flows and redemption, individual client mandate, specific portfolio construction characteristics or other structural parameters. These factors may have impact on client portfolio performance and hence may vary significantly from the performance data depicted above. Neither the Portfolio Manager, nor its directors or employees shall in any way be liable for any variation noticed in the returns of individual client portfolios. The Portfolio Manager does not make any representation that any investor will or is likely to achieve profits or losses similar to those depicted above.

Investment objective of PGIM India Phoenix Portfolio: The objective of the portfolio is to generate capital appreciation over the long term by investing in quality Mid and Small Cap Indian companies.

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This document is dated September 12, 2022.

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